

August 21, 2025

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001
BSE Symbol: INDOFARM
BSE Scrip Code: 544328

To,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, "G" Block
Bandra-Kurla Complex
Bandra (E), Mumbai – 400 051
NSE Symbol: INDOFARM

Dear Sir/Madam,

Subject: Investor Presentation.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the Investor Presentation of the Company.

The same is also being made available on the website of the Company at www.indofarm.in.

We request you to take the above on record.

Thanking you,
Yours faithfully,
For **Indo Farm Equipment Limited**

Navpreet Kaur
Company Secretary & Compliance Officer

Encl: As above



**INVESTOR PRESENTATION
AUGUST 2025**

ABOUT COMPANY

Established in 1994 and headquartered in **Chandigarh**, Indo Farm Equipment Limited is a leading **ISO 9001:2015** certified manufacturer of **pick & carry cranes (9–30 Tons)**, **tractors (16–110 HP)**.

Operating from its advanced manufacturing facility in Baddi, Himachal Pradesh, Indo Farm delivers **high-quality products** under “**Indo Farm**” and “**Indo Power**” brands across India and over **30 export markets** worldwide. The company is supported by a **wide dealer network** of **150+** tractor and **15+** crane dealers, serving key Indian states and global customers.



Operational Snapshot

100+
acres land bank

65+
acres existing and upcoming
manufacturing facilities

30+
export countries

Dealers

15+
crane dealers

150+
tractor dealers

Installed Capacity per Annum

1,280
cranes

12,000
tractors

Financial Metrics for Q1 FY25–26 Consolidated

₹9626.11
lakhs revenue from
operations

₹543.37
lakhs profit after tax

KEY FACTS AND FIGURES



NEW FACILITY

As outlined in the 2024–2025 presentation, the **new facility** is on track to become **operational** by the end of **Q3 FY2025–26**. Progress to date aligns well with the planned timeline, with all key activities being executed according to schedule. The project continues to advance steadily toward its targeted commissioning date, with no significant delays reported, demonstrating **effective management** and commitment to **timely completion**.

PROJECT PROGRESS UPDATE - Q1FY26



Land Development: Site preparation and retaining wall construction are in progress as per plan.



Procurement: Orders for required materials and equipment are being placed.



Boundary Walls: Front boundary wall is completed; back-side retaining wall is nearing to completion.



Timeline: Estimated lead time for plant and machinery delivery is 3–4 months, matching the expected completion of the prefabricated shed.



Vendor Finalization: Key vendors for plant, machinery, and prefabricated shed construction identified and finalized.



TECHNOLOGY ADVANCEMENT IN TOWER CRANE MANUFACTURING



Indo Farm Equipment Limited has entered into a **strategic partnership** with **Sichuan Hongsheng Heavy Machinery Co. Ltd, China**, to acquire advanced technology for the **manufacturing of tower cranes**. This collaboration, facilitated through Beida Commercial & Trade Company, strengthens Indo Farm's technical capabilities in the crane segment.



Sichuan Hongsheng brings over 40–50 years of industry expertise and is widely recognized in the crane technology space. Their technology features **advanced mechanical systems** and **innovative jib designs**, supporting higher lifting capacities and extended horizontal reach—essential for the needs of modern construction.



STRATEGIC GROWTH

STRATEGIC SHIFT

Indo Farm Equipment Limited is steadily increasing its revenue contribution from the crane and construction equipment sectors. Traditionally known for its strong tractor business, the company is now leveraging growing market opportunities in **Pick & Carry Hydraulic Cranes** and related construction equipment.

Revenue Growth



In FY 2024-25, Indo Farm's revenue from cranes rose significantly to **₹22,505 lakh**, surpassing tractor revenues of **₹14,172 lakh**. This marks a clear **year-on-year increase** from **₹16,837 lakh** in crane revenue in FY 2023-24, demonstrating strong market demand and focused strategy.

Market Outlook



The global **construction equipment** market is expected to grow at a **CAGR of 7.60%** between 2024 to 2033. **Agricultural equipment** expected to grow at **8.5% CAGR** through 2029, bolstered by trend toward greater farm mechanisation

Future Alignment

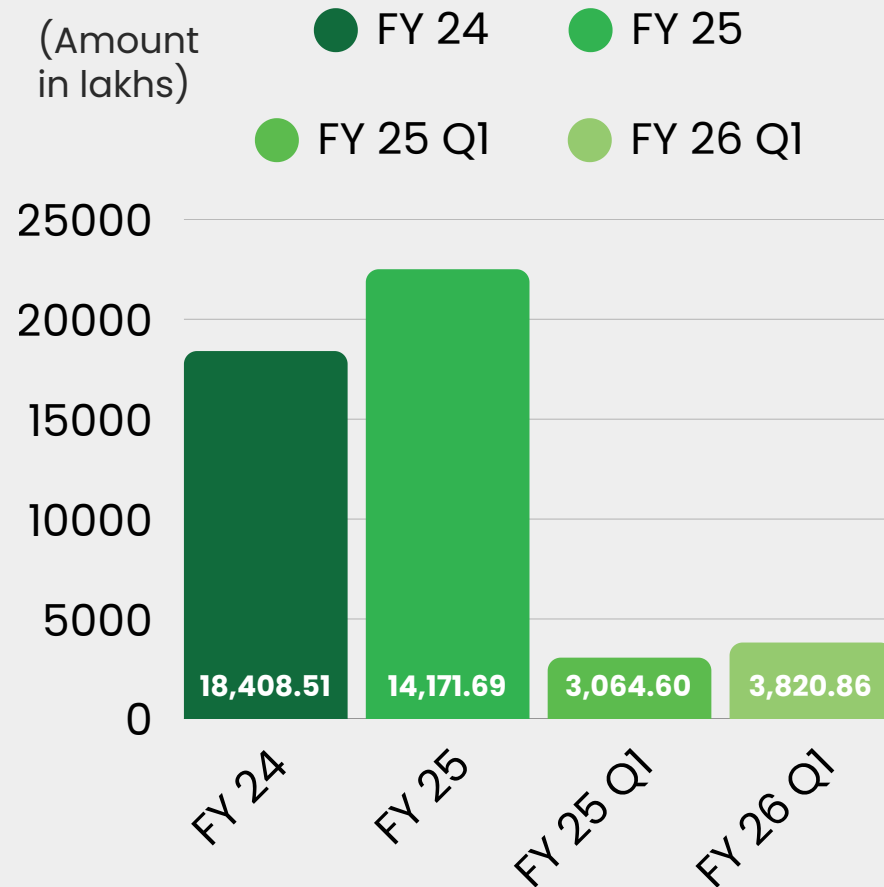


Indo Farm's growth plans align with this market trajectory, emphasizing portfolio diversification and a stronger presence in the expanding construction equipment sector for sustained future growth.

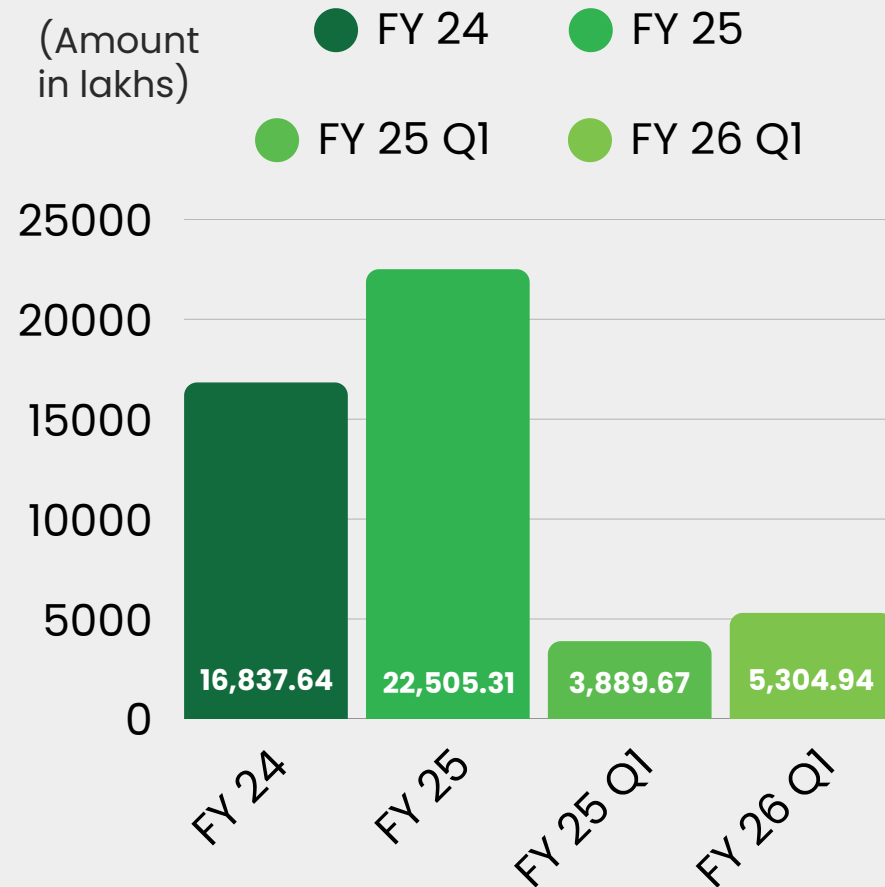


REVENUE BIFURCATION SEGMENT-WISE

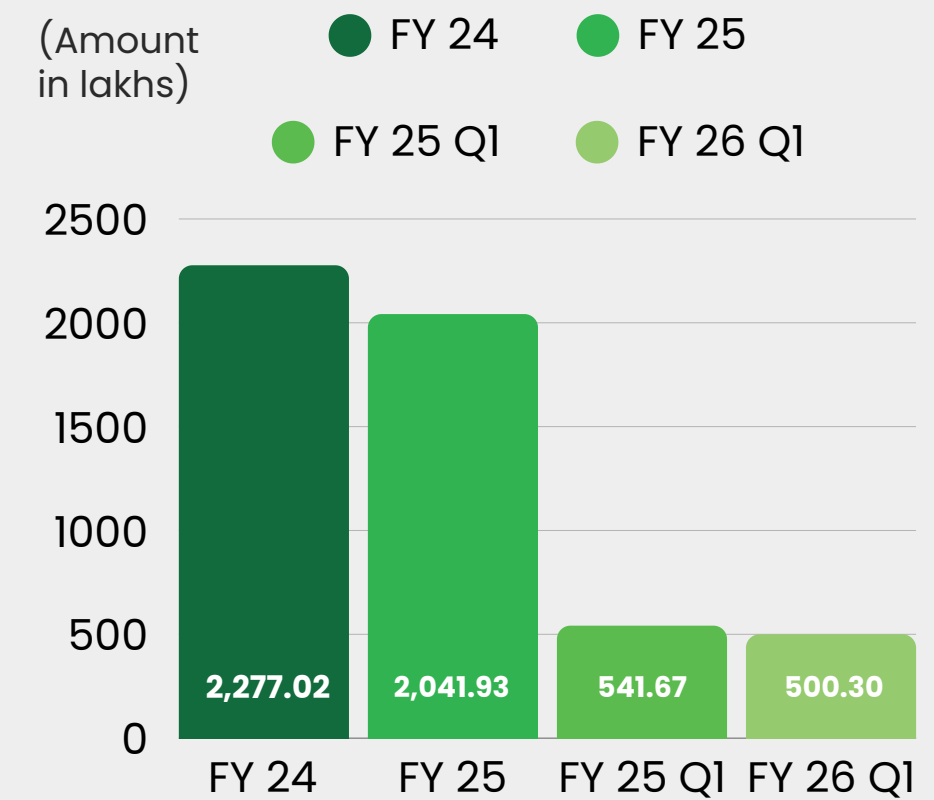
Tractors & Other Agricultural Equipment



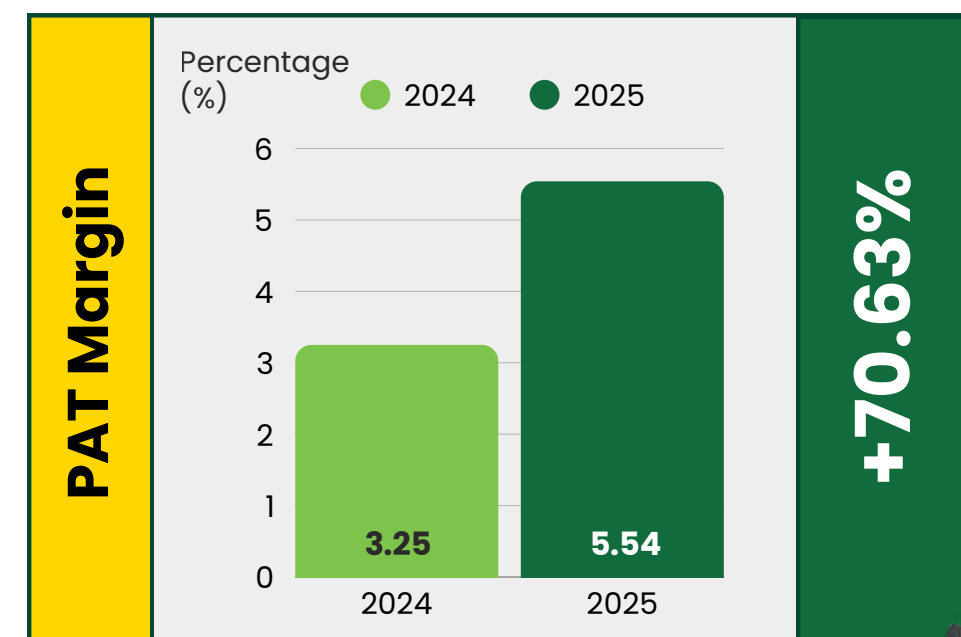
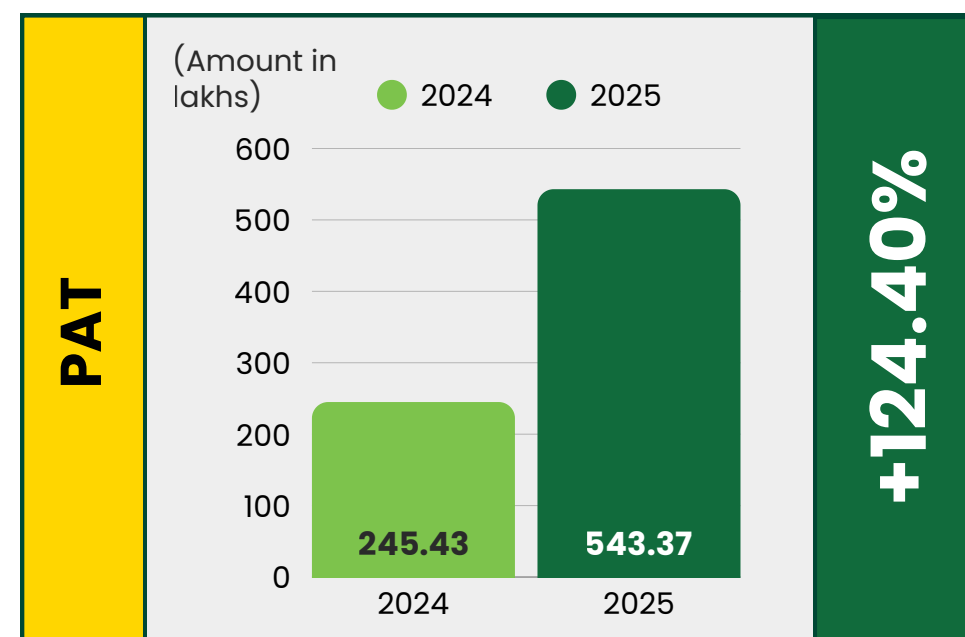
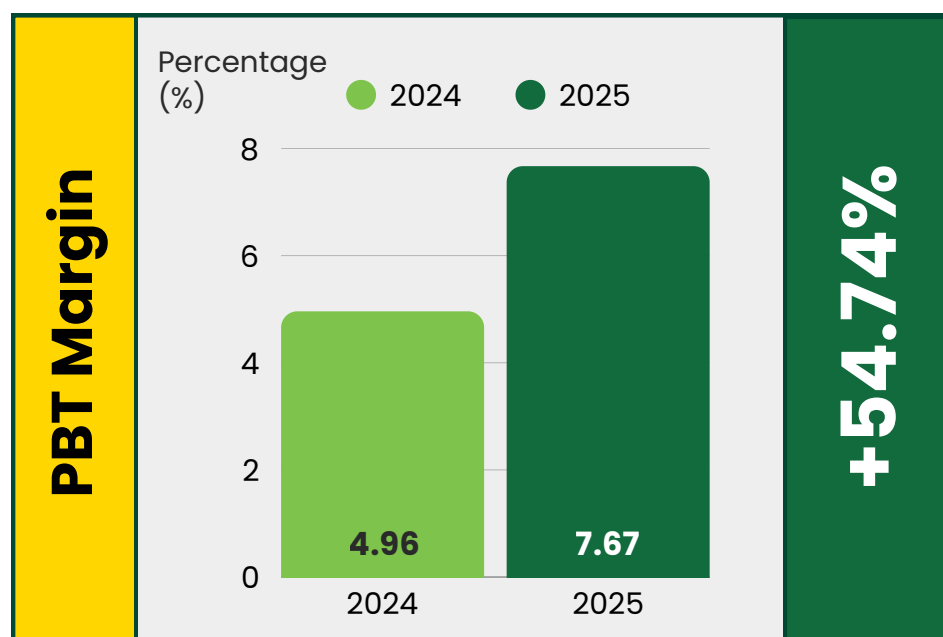
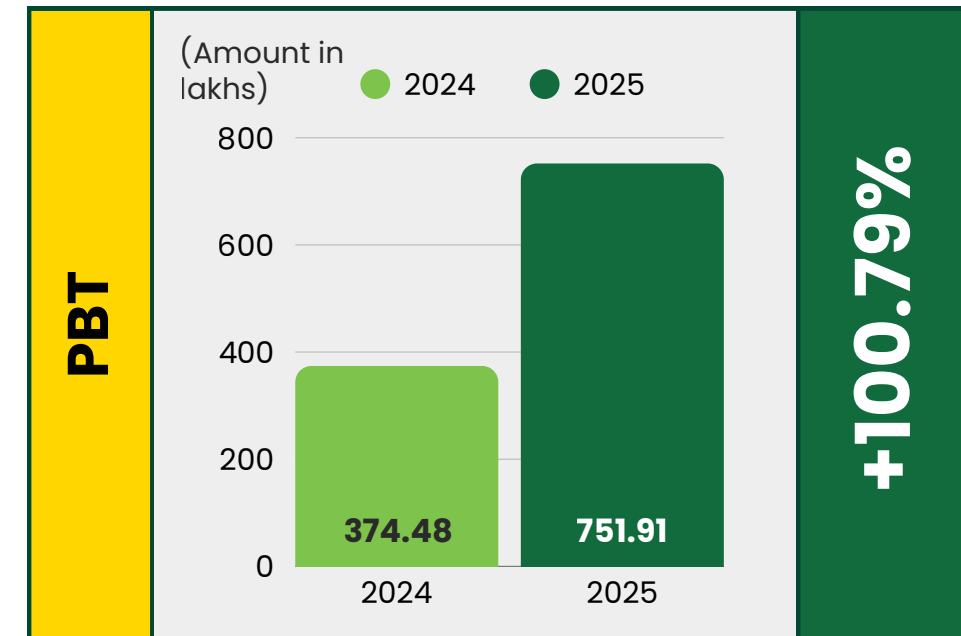
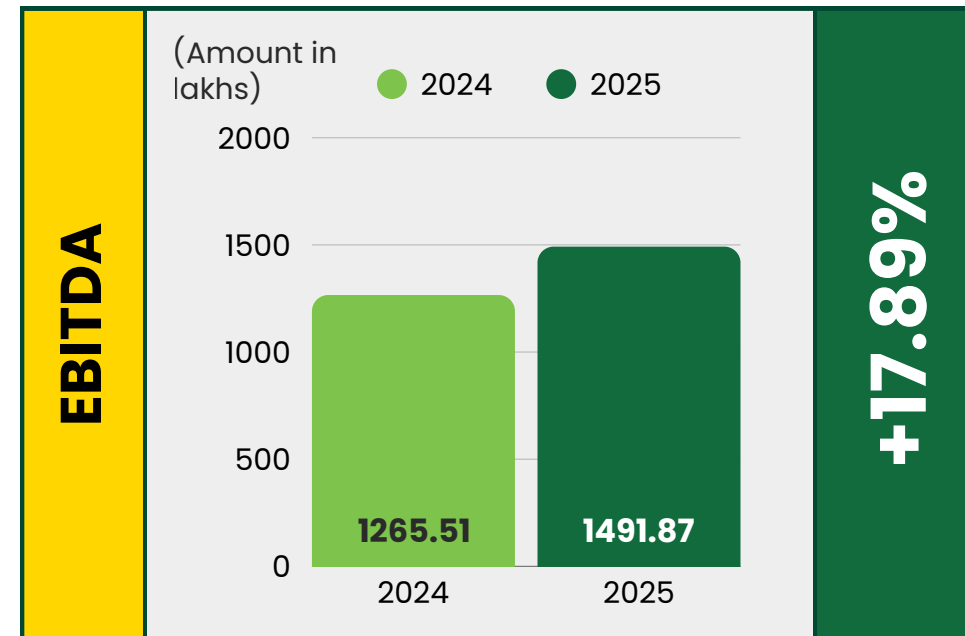
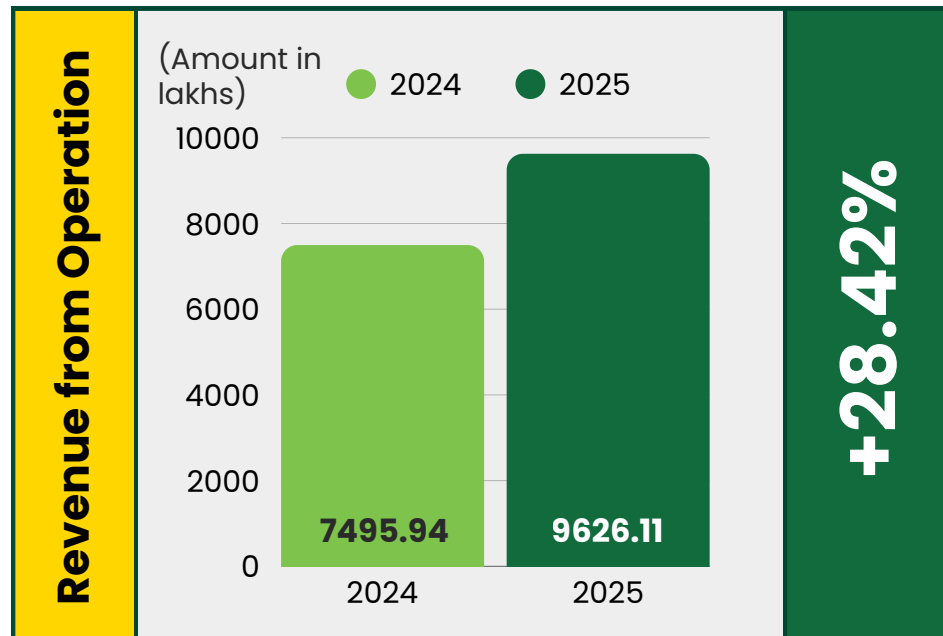
Pick & Carry Hydraulic Cranes



RBI Licensed NBFC- WOS



KEY HIGHLIGHT FOR THE QUARTER END JUNE 30, 2025



*Based on Consolidated Figures



FINANCIALS

(Amount in lakhs)

Particulars	Standalone			Consolidated		
	Quarter Ended		Year Ended	Quarter Ended		Year Ended
	Jun 30, 2025	Jun 30, 2024	Mar 31, 2025	Jun 30, 2025	Jun 30, 2024	Mar 31, 2025
	(Unaudited)	(Audited)	(Audited)	(Unaudited)	(Audited)	(Audited)
Revenue from Operations	9,125.81	6,954.27	36,676.99	9,626.11	7,495.94	38,718.92
Expenditure	8,618.45	6,680.96	34,472.71	9,049.59	7,179.30	36,364.55
EBIDTA	1,180.97	963.37	5,000.67	1,491.87	1,265.51	6,089.29
EBIDTA Margins (%)	12.76	13.73	13.53	15.22	16.75	15.72
Profit Before Tax (PBT)	639.18	336.59	2,494.19	751.91	374.48	2,616.54
PBT Margins (%)	6.90	4.80	6.75	7.67	4.96	6.71
PAT	458.36	220.27	2,261.48	543.37	245.43	2,354.68
PAT Margin (%)	4.95	3.14	6.12	5.54	3.25	6.04

THANK YOU



An ISO 9001:2015 Certified Company

Head Office & Plant :

Export Promotion Industrial Park, Phase-II,
Baddi - 173 205, District Solan, H.P. (India)

Registered Office :

SCO 859, NAC Manimajra,
Chandigarh-Kalka Road, Chandigarh-160 101



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